

## Books24X7.com Customer Case Studies

### Lockheed Martin: Mobile Access is Key

Prior to aligning with Books24x7.com, Lockheed Martin employees in the Enterprise Information Systems (EIS) company relied on hard-copy reference materials for their self-paced training at the company's internal EIS University that offers instruction to the company's 4,000 IT employees in more than 60 locations across the United States. Because most employees travel to client sites, reference books were often left behind in the office. **With Books24x7.com, Lockheed Martin's employees now have instant access to this important information.**

*"We needed an efficient mobile reference solution for our travelling employees to access key reference materials, wherever they are," stated Robert Vicek, program manager at Lockheed Martin. "Many online libraries we evaluated contained limited information instead of providing access to the full book content, including diagrams, whenever we need it."*

### Razorfish: Trusted Information in Internet Time

Professionals at Razorfish, a consulting firm that provides Internet solutions to Fortune 500 companies, are always challenged to service clients in Internet-time. Because the company delivers strategy design and technology services across different platforms, devices and networks, **Razorfish wanted an information service its employees could turn to for quick, trusted answers and the best books on industry trends.**

*"Books24x7.com's wide assortment of books and up-to-date information is a key tool that will allow us to maintain our competitive edge and improve our productivity and turn-around time," states Julia Goldberg, executive vice president of corporate technology services at Razorfish. "We are particularly excited about Books24x7.com's search feature that allows us to sift through volumes of data to find specific answers in record time. Books24x7.com is a high-strength, professional tool. No other online library comes close."*

### Fluor Signature Services: Worldwide Access to Tech Info

**Fluor Signature Services**, the administrative and support services enterprise of Fluor Corporation, **needed a training tool that would be available to its IT members worldwide.**

*"Books24x7.com provides our IT members a consistent reference tool they can use anywhere in the world," states Jan Hargraves, manager of global online learning at Fluor. "Now they have full access to the latest technology books written by industry experts at anytime."*

## Rockwell Automation: Instant Access to Information Technology Resources

Rockwell Automation, a division of Rockwell International, chose Books24x7.com to deliver instant access to Information Technology resources. Employees now have a mobile, current and research friendly compliment to the library's hard copy collection.

*"Books24x7.com's capability to disseminate technical information electronically and update it in a timely manner was a real plus," stated Randy T. Bell, Manager of the Strategic Information Center at Rockwell Automation. "We anticipate expanding our e-book services to cover additional subjects as more publishers make their content available in electronic format."*

## Edgewater Technology: Supplementing Continuous Training Opportunities

Edgewater Technology, the award winning e-business consulting and systems integration arm of Edgewater Technology, Inc. (NASDAQ: EDGW), is now offering its employees a unique online technical reference service which will allow Edgewater consultants to do their jobs more efficiently and provide higher levels of customer service. Edgewater Technology consultants now have access to Books24x7.com, the web's premier technical reference library with the most comprehensive and up-to-date content from the world's top publishers.

*"Edgewater Technology recognizes our people as the company's number one asset," said Shirley Singleton, president and CEO. "Investing in our employees is a top priority, and we recognize that job satisfaction includes the need for professional development and growth. Edgewater is offering Books24x7.com as a supplement to its continuous training opportunities so that our consultants always have immediate access to the resources they need to excel. This service is clearly a benefit to both our employees and our clients."*